

MICHIGAN QUARTER HORSE ASSOCIATION
Meeting of the Board of Directors
Tuesday, March 12, 2019

Kathy Christensen called a meeting of the MQHA Board of Directors to order at 7:06 p.m. at the MSU Pavilion, Classroom A. The following Directors and staff were present: Kathy Christensen, Heather Coe, Barb Foster, Sasha Glover, Austin Gooding, Megan Hirschman, Rob Kirkpatrick, Danielle Lindsay, Monty Montgomery, Denise Morgan, Allyson Thompson and Kris Woroniecki. Excused was: Mike Huntoon

AGENDA: Megan Hirschman made a motion to approve the agenda. Barb Foster seconded the motion. Motion passed with none opposed.

REVIEW OF MINUTES: Megan Hirschman made a motion to approve the Wednesday, February 6, 2019 Board of Director minutes. Allyson Thompson seconded the motion. Motion passed with none opposed.

REVIEW OF THE FINANCIAL STATEMENT: Megan Hirschman presented the updated tentative financial statement giving detail from the statement, for the period ending December 2018. Megan explained that the statement is not final until the CPA does the year end entries. This is scheduled for after April 15. The total assets of the Association as of the updated tentative December 31, 2018 financial statement are listed at \$406,145.89; the total liabilities at \$87,397.09 and the total members' equity is listed at \$318,748.80. The net income as of the end of December is listed at \$47,612.98 compared to \$25,304.65 for the same period in 2017. Rob Kirkpatrick made a motion to approve the tentative December 2018 statement. Monty Montgomery seconded the motion. Motion passed with none opposed.

Megan then reviewed the January 2019 statement. The total assets of the Association as of January 31, 2019 are listed at \$443,871.27; the total liabilities at \$133,028.30 and the total members' equity is listed at \$310,842.97. The net income as of the end of January is listed at -\$6,646.66 compared to \$7,158.07 for the same period in 2018. Monty Montgomery made a motion to approve the January 2019 statement. Danielle Lindsay seconded the motion. Motion passed with none opposed.

Megan reviewed the February 2019 statement. The total assets of the Association as of February 2019 are listed at \$425,184.69; the total liabilities at \$114,549.27 and the total members' equity is listed at \$310,635.42. The net income as of the end of February is listed at -\$8,113.38 compared to \$12,179.89 for the same period in 2018. Barb Foster made a motion to approve the February 2019 statement. Denise Morgan seconded the motion. Motion passed with none opposed.

TREASURER'S REPORT: Kris Woroniecki presented the checks written report for January 2019. There were checks written totaling \$51,461.48 for the month. Heather Coe made a motion to approve the check detail report. Barb Foster seconded the motion. Motion passed with none opposed. Kris Woroniecki presented the checks written report for February 2019. There were checks written totaling \$34,498.13 for the month. Danielle Lindsay made a motion to approve the check detail report. Austin Gooding seconded the motion. Motion passed with none opposed. The A/P aging summary was reviewed. Megan Hirschman made a motion to approve the accounts payable. Monty Montgomery seconded the motion. Motion passed with none opposed.

Megan Hirschman discussed the credit card fees for the year. Each year the association spends significantly more on credit card fees than are covered by the 3% that MQHA charges. For 2018, it was pointed out that the association is spending more than \$3500 over what was taken in. The credit card fee has not been increased since implementation of it in April of 2013. Monty Montgomery made a motion to raise the credit card fee to 3.5% effective April 1. Megan Hirschman seconded the motion. Motion passed with none opposed. A notice will be posted on the website.

Kris reviewed the profit and loss report for the Winter Spectacular. The judge's airfare for one leg of the trip for Liz Baker has been reimbursed to her and she has been rebooked for the remainder of the ticket. Airfare for Jim Isley has been rebooked and Northern Michigan will use him and reimburse us. Loss on the event will \$357.29.

Kris reviewed the profit and loss for the tack sale. The event made just over \$4100 compared to just over \$4500 last year. There were 19 fewer spaces sold this year due to the expectation that there would be a horse show. We were able to sell several spaces once the show was cancelled.

PRESIDENT'S REPORT: President Christensen reported that she is aware of a lot of committee work being done. She is looking forward to an exciting year.

VICE PRESIDENT'S REPORT: Vice President Hirschman reminded the directors to respond to the office emails. It is imperative to complete some of the committee tasks. She also asked that everyone remember to follow through on commitments or to let others know if something can't get done. She is excited to work with the Board again this year.

OFFICE REPORT: Kris read a Thank You note from the President of the MESF for the donations to the scholarship that were given on behalf of MQHA and MQHYA. She also read a Thank You note from Jadine Bruner with Eye of the Horse Photography. Jadine also provided a sponsorship that Kris has allocated to Easter and the Futurity which are the two events Jadine will be taking pictures at.

Kris asked the membership committee about the MHC Expo booth and what the office can do to help to better prepare the volunteers.

COMMITTEE REPORTS:

CLINICS/OTHER: Allyson Thompson submitted her report:
I'm very excited to announce that planning for the Tommy Sheets Clinic at the Harbor Classic is progressing. Tentatively we are planning a 3-hour clinic, Sunday afternoon, for 20 riders with a \$75 charge.

CONVENTION: Sasha Glover shared the information on the Convention finances. The profit and loss statement was shared with the board. The event lost just over \$1500. There were a lot of wonderful items donated for the silent auction which brought in \$3,856 this year. The contract for the hotel for 2020 has been sent to Sasha. It will be shared with the committee and reviewed.

EASTER: Monty has acquired volunteer help for the dual ring showmanship portion of the event. The youth will also be stepping in to help with some jobs. Monty has contacted some sponsors. The committee has brought back the Easter morning breakfast. The cost will be approximately \$1200. There will be help needed for the breakfast as the caterer only drops the food off. There will be t-shirts to be

handed out to attendees again this year. There are three colors chosen for the shirts and they will have a distressed look. Sweatshirts will likely be given for circuit awards. The committee hasn't decided if they will offer a pizza party again. There are 360 stalls reserved and camping is on a wait list. The Queen's horsemanship will be held on Friday and the presentation will be on Saturday. The Easter activities for the horse show children are being coordinated by Linda Moody, Danielle Lindsay, Nicole Veldhoff and others. There will be MQHA Gift Cards given for high point and reserve high points.

FUTURITY/SSS: Kris Woroniecki reviewed the futurity minutes. The committee has added a SSS Yearling Longe Line for HUS prospects. It will offer \$1000 out of the SSS discretionary fund. There will be a 2 go Two-Year-Old Futurity class with \$2,000 added. MSBA will sponsor this class. The remainder of the Futurity classes will now be \$1000 added. The futurity classes will be NSBA approved and will offer a trophy from NSBA. The committee is working to secure new sponsorships to cover the cost of the added money for the event. There has also been an inquiry to put an added money reining into the schedule.

HARBOR CLASSIC: Barb Foster has a sponsor secured for the hospitality. She will contact prior event sponsors to see if they might want to do what they did last year. She discussed an idea for a pot luck. Tommy Sheets is confirmed for the clinic. Rob Kirkpatrick will help get a flyer started. Austin Gooding will stay in touch with Tommy Sheets. There was discussion about a limit on the number of horses, length of the clinic, the cost and how to market it. The committee will move forward on it and bring back additional information to the board if necessary.

MEMBERSHIP COMMITTEE: Allyson Thompson worked the MHC Expo Booth and submitted these comments: *I have not heard from the other workers, but I observed many more questions and interest compared to last year. Questions included - Do we have Western Dressage? How to register a horse with AQHA? Location of shows? Cost of membership?*

A suggestion was made that it might be a good idea to have a photo opportunity with the Queen, and possibly the junior princesses. The booth could be set up to allow access to the backdrop.

QUEEN: Kathy Christensen stated that we currently have two candidates and that there are a few days left before the deadline. The saddle is ordered. It was mentioned that the MHC Expo was supposed to have a presentation of the Queens on Friday night and due to time constraints, they cancelled it. Lauren Barnes had a 12-hour day at the Expo and was waiting for this event and then they decided to not do it. According to several in attendance, it was not handled very well on the part of the Expo staff.

SPARTAN SPECTACULAR: The committee met prior to the Board meeting. The choice of Gumby cash or an award will be available to class winners. Gohorseshow ads will be given for high point and leather halters with brass plates for reserve high point. The Thayne Miner prizes are being taken care of by the Youth and everything is on track. There will be two full sheet cakes ordered for Saturday. There will be coffee out each morning.

SUMMER SERIES: The showbill is finished. A& W Manistee is sponsoring a light breakfast each day again this year. Midland now has a no alcohol policy so we cannot have a wine party.

YOUTH: Sasha explained that the youth are getting ready for the Easter fundraiser with the egg sale. They are encouraging their board to acquire donations. There will be credentials again for those working on the trail course. There is a buckle for the winner of the Thayne Miner and neck ribbons ordered for 1st through 10th place. All exhibitors will get a t-shirt. The committee is currently looking for 3rd-10 place gift.

NATIONAL DIRECTOR REPORT: Monty Montgomery presented information regarding the AQHA Executive Committee and the AQHA Convention that Chris Baldwin forwarded.

OLD BUSINESS: The Board reviewed the updated contract from EKG Equine Services. Rob Kirkpatrick made a motion to accept the contract as presented. Monty Montgomery seconded the motion. Motion passed with none opposed.

NEW BUSINESS:

Performance Review of Executive Secretary/Treasurer. Megan Hirschman made a motion to go into closed session. Sasha Glover seconded the motion. Megan Hirschman made a motion to come out of closed session. Sasha Glover seconded the motion. A motion was made by Barb Foster to give the Executive Secretary/Treasurer a bonus and a COLI effective January 1, 2019. Monty Montgomery seconded the motion. Motion passed with none opposed.

A motion to adjourn was made at 9:16 p.m. by unanimous consent.

The next meeting is Tuesday, April 9 at 7 p.m. at the MSU Pavilion.